

Sales Consultants

SC Luxury, an affiliate of Studio Cavit in Australia, has been established in New Zealand to import and distribute luxury brands of furniture, lighting and accessories. The company is opening a showroom at 131 Queen St, Auckland and this will be a base for both retail trade and sales to architects and interior designers. We are now looking for Sales Consultants to assist with the development of this business.

While applicants need to have good design / colour / fashion sense, sales and negotiation skills, we are mainly looking for people with the right attitude who have a passion for the product. Initially any successful applicant will be spending most of their time in the showroom but once more familiar with ranges there is the opportunity to supplement this with outside calls on architects and designers and trade customers. Much of this will involve relationship building. A good knowledge of computer programs and social media is desirable.

Business hours are yet to be determined and although they would not involve more than a 40-hour week some flexibility is desirable. We are also considering part time employment involving 2, 3 or 4 days a week.

This is a very flexible and interesting job that offers tremendous job satisfaction in working with a small team in a pleasant environment. Any successful applicant must have a “hands on” attitude and be prepared to do what is necessary to progress the business. This may involve unpacking cartons or negotiating large projects.

For the right person there are good opportunities to develop and expand the position being offered. Please email your interest with your CV to jacqui@scluxury.nz